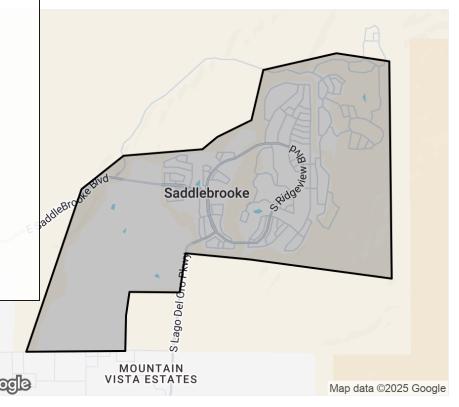




### **About Saddlebrooke**

Saddlebrooke, one of Southern Arizona's most highlyregarded active adult communities, is a straight shot north as Oracle Road winds beyond the limits of Tucson and into Pinal County. This master-planned community was founded in 1987, and stretches across 1,200 acres of land that contain over 5,000 beautiful homes. Saddlebrooke residents are a tightly-knit group who enjoy private, resort-style amenities including golf, Pickleball, a fitness center, two swimming pools, and more. With over 170 clubs to join, residents have a wealth of social networking opportunities to suit their individual lifestyles and preferences. Year-round temperate weather makes Saddlebrooke a wonderfully comfortable place to live.



Contact me to get the full Market Report and to learn more about Saddlebrooke.







## **Market Summary**

#### **All Property Types**

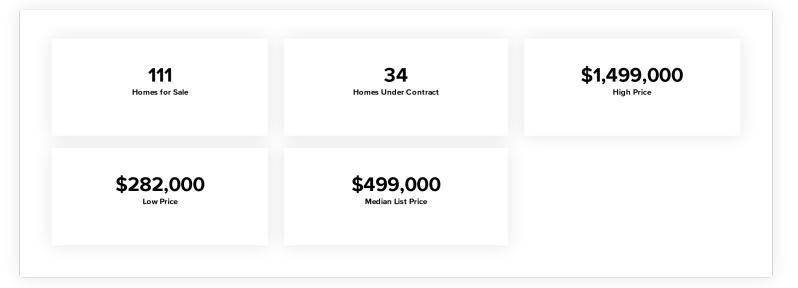
#### **Recent Sales Trends**

The statistics below highlight key market indicators for Saddlebrooke. The data in the Sold Listings table is based on homes sold within the month of June 2025.

|                          | Current Period<br>Jun 2025 | Last Month<br>May 2025 | Change From<br>Last Month | Last Year<br>Jun 2024 | Change From<br>Last Year |
|--------------------------|----------------------------|------------------------|---------------------------|-----------------------|--------------------------|
| Homes Sold               | 20                         | 26                     | <b>▼</b> 23%              | 31                    | ▼35%                     |
| Median Sale Price        | \$505,000                  | \$473,060              | <b>~</b> 7%               | \$515,000             | <b>▼</b> 2%              |
| Median List Price        | \$524,000                  | \$478,500              | <b>1</b> 0%               | \$519,000             | <b>1</b> %               |
| Sale to List Price Ratio | 97%                        | 98%                    | <b>▼</b> 1%               | 97%                   | 0%                       |
| Sales Volume             | \$11,346,500               | \$13,585,620           | <b>▼</b> 16%              | \$17,326,513          | <b>▼</b> 35%             |
| Average Days on Market   | 56 days                    | 46 days                | <b>^</b> 10 days          | 61 days               | ▼ 5 days                 |
| Homes Sold Year to Date  | 174                        | 154                    | <b>1</b> 3%               | 172                   | <b>1</b> %               |
| For Sale at Month's End  | 125                        | 137                    | <b>▼</b> 9%               | 93                    | <b>3</b> 4%              |

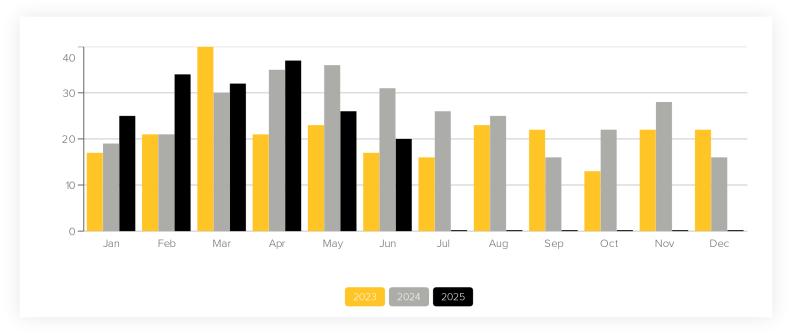
#### **Current Market**

The statistics below provide an up-to-date snapshot of the listed inventory as of July 11, 2025. Median days on market is a good indicator of the average length of time the current inventory has been on the market. The high price, low price, and median price provide context for the prices buyers and sellers can expect to encounter in this area.

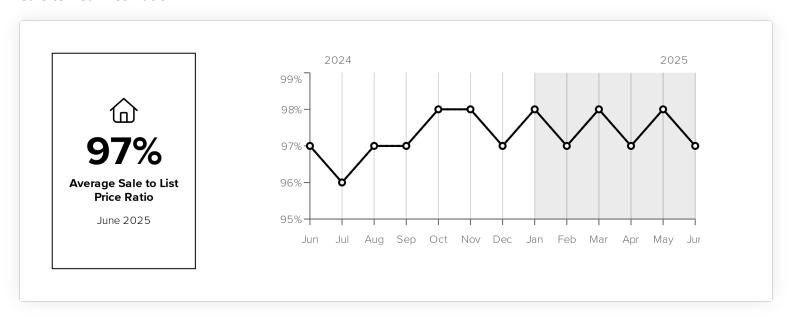




#### **Homes Sold**

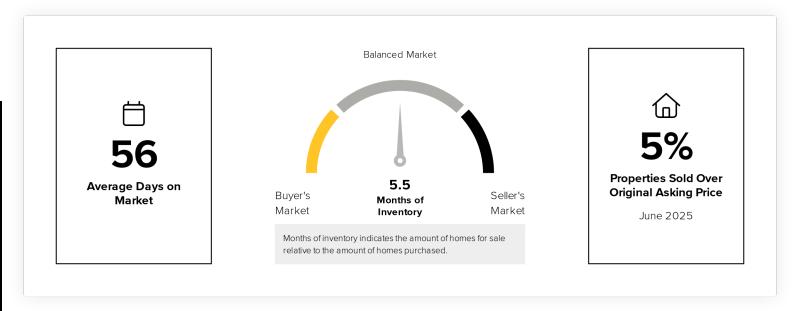


#### Sale to List Price Ratio





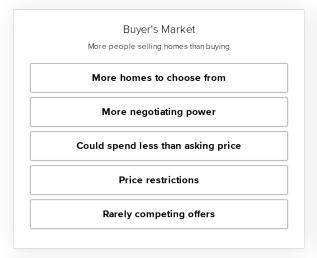
### **Market Conditions**

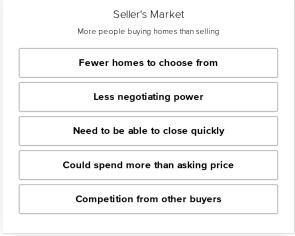


#### Buyer's vs. Seller's Market

This graphic explains the key similarities and differences between a buyer's and seller's market; and how these market factors impact each group.

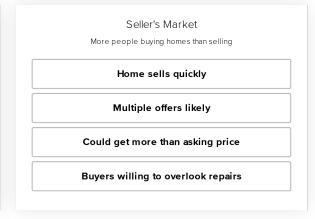
How it Impacts Buyers





How it Impacts Sellers

Buyer's Market More people selling homes than buying Takes more time to sell Fewer offers received Could get lower than asking price May have to make repairs and/or concessions







#### **Market Conditions by Price Range**

This table provides insight into key market indicators at specific price breakpoints. This information is valuable as the market conditions can vary by price category.

| Price Range             | Active Listings  | Months of                  | <sup>-</sup> Inventory | Salı                       | Sales       |                            |
|-------------------------|------------------|----------------------------|------------------------|----------------------------|-------------|----------------------------|
|                         | As of<br>7/11/25 | Current Period<br>Jun 2025 | 3 Month Trend          | Current Period<br>Jun 2025 | 6 Month Avg |                            |
| All Price Ranges        | 111              | 5.5                        | 1.3                    | 20                         | 29          | Balanced                   |
| < \$100,000             | 0                | _                          | _                      | 0                          | 0           | _                          |
| \$100,000 - \$200,000   | 0                | _                          | _                      | 0                          | 0           | _                          |
| \$200,000 - \$300,000   | 0                | _                          | 0.0                    | 0                          | 0           | _                          |
| \$300,000 - \$400,000   | 25               | 6.3                        | 1.5                    | 4                          | 6           | <ul><li>Buyer's</li></ul>  |
| \$400,000 - \$500,000   | 38               | 6.3                        | 1.4                    | 6                          | 9           | <ul><li>Buyer's</li></ul>  |
| \$500,000 - \$600,000   | 25               | 4.2                        | 1.1                    | 6                          | 6           | <ul><li>Balanced</li></ul> |
| \$600,000 - \$700,000   | 12               | 12.0                       | 2.4                    | 1                          | 3           | Buyer's                    |
| \$700,000 - \$800,000   | 3                | 3.0                        | 0.4                    | 1                          | 3           | ● Seller's                 |
| \$800,000 - \$900,000   | 2                | -                          | _                      | 0                          | 0           | _                          |
| \$900,000 - \$1,000,000 | 4                | -                          | -                      | 0                          | 0           | -                          |
| > \$1,000,000           | 2                | 1.0                        | 0.7                    | 2                          | 0           | ● Seller's                 |
|                         |                  |                            |                        |                            |             |                            |

Seller's Market

Less than 4 months of inventory

Balanced Market

Between 4-6 months of inventory

Buyer's Market

More than 6 months of inventory

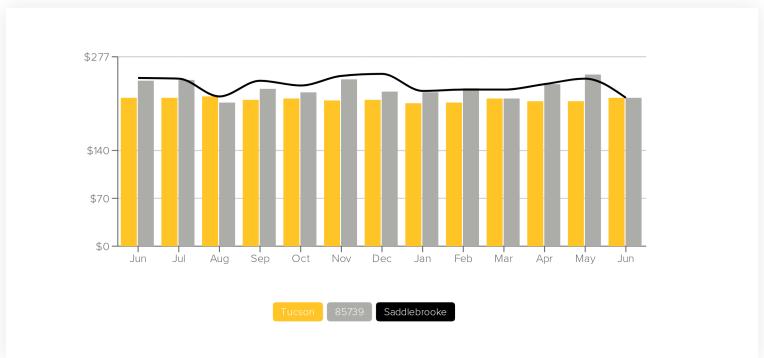




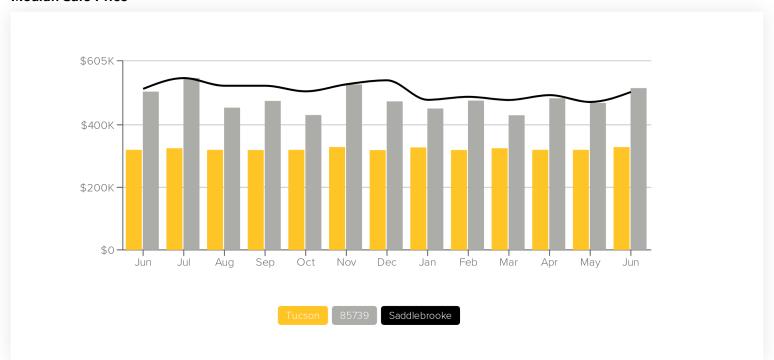
# Compare Saddlebrooke to Zip Code and City

The charts below compare the average price per square foot and median sale price indicators of the neighborhood to its parent zip code and city.

#### **Average Price per Square Foot**



#### Median Sale Price







## **Statistics**

#### Days on Market by Price Range

The bar graph below indicates the median days on the market value for each price range breakpoint in Saddlebrooke. The values are based on closed transactions in June 2025.

